

Oklahoma Rereleases Medicaid Managed Care RFPs

This week, our *In Focus* reviews the Oklahoma Medicaid managed care SoonerSelect Program request for proposals (RFP) and the SoonerSelect Children’s Specialty Program RFP released by the Oklahoma Health Care Authority (OHCA) on November 10, 2022.

Background

Oklahoma currently does not have a fully capitated, risk-based Medicaid managed care program. The majority of the state’s 1.3 million Medicaid members are in SoonerCare Choice, a Primary Care Case Management (PCCM) program in which each member has a medical home. Other programs include SoonerCare Traditional (Medicaid fee-for-service), SoonerPlan (a limited benefit family planning program), and Insure Oklahoma (a premium assistance program for low-income people whose employers offer health insurance).

Oklahoma Medicaid Enrollment by Program, September 2022	
Program	Enrollment
SoonerCare Choice (PCCM)	844,921
SoonerCare Traditional (FFS)	452,612
SoonerPlan (Family Planning)	6,795
Insure Oklahoma (Premium Assistance)	10,034
Total	1,314,362
<i>Source: Oklahoma HealthCare Authority Insure Oklahoma enrollment as of June 2022</i>	

Prior efforts to transition to Medicaid managed care have encountered roadblocks, starting in 2017 with a failed attempt to move aged, blind, and disabled members to managed care.

More recently, in June 2021, the Oklahoma Supreme Court struck down a planned transition of the state’s traditional Medicaid program to managed care, ruling that the Oklahoma Health Care Authority does not have the authority to implement the program without legislative approval.

Contracts had been awarded to Blue Cross Blue Shield of Oklahoma, Humana, Centene/Oklahoma Complete Health, and UnitedHealthcare. Centene/Oklahoma Complete Health also won an award for the SoonerSelect Children’s Specialty Program.

In May 2022, Governor Kevin Stitt signed a new Oklahoma law to implement Medicaid managed care by October 1, 2023.

SoonerSelect RFP

Oklahoma will award contracts to at least three entities to provide medical, behavioral, and pharmacy coverage to nearly one million eligible children, pregnant women, newborns,

parents and caretaker relatives, and the expansion population. However, enrollment in these populations is expected to drop following the end of the public health emergency (PHE).

SoonerSelect Program Populations		
Eligibility Group	Average Monthly Enrollment July 2021 to October 2022 (Including PHE)	PHE Enrollment October 2022 (Subset of Total)
Children	608,589	99,952
Pregnant Woman	26,402	17,852
Deemed Newborns	1,904	34
Parent and Caretake Relatives	90,557	18,045
Expansion Adults	259,803	87,741
Total	987,255	223,624

At least one of the contracts may be awarded to a provider-led entity (PLE). PLEs would need to provide proof that a majority of their ownership is held by Oklahoma Medicaid providers or the majority of the governing body is composed of individuals who have experience serving Medicaid members and are licensed providers. PLEs would also be able to bid on urban regions if the PLE agrees to develop statewide readiness within a timeframe set by the OHCA. If no PLEs meet OHCA standards, Oklahoma can choose not to award a PLE.

Goals of the program will include:

- Improve health outcomes for Medicaid members and the state as a whole
- Ensure budget predictability through shared risk and accountability
- Ensure access to care, quality measures, and member satisfaction
- Ensure efficient and cost-effective administrative systems and structures
- Ensure a sustainable delivery system that is a provider-led effort and that is operated and managed by providers to the maximum extent possible.

Timeline

Proposals will be due on February 8, 2023, and contract implementation is scheduled for October 1, 2023. The contract is expected to run through June 30, 2024, with five, one-year options.

RFP Activity	Date
RFP Issued	November 10, 2022
Proposals Due	February 8, 2023
Implementation	October 1, 2023

Evaluation

Bidder's technical proposals will be scored out of a total 1550 points. OHCA will award PLEs an additional 50 points for qualifying, bringing the total up to 1600 points. OHCA may also choose to conduct oral presentations for an extra total of 50 points.

Evaluation Area	Possible Points
Executive Summary	25
Organizational Structure	250
Operations Plan	180
Provider Network and Services	210
Covered Benefits	100
Enrollee Services	120
American Indian/Alaska Native Health	50
Quality Improvement	100
Population Health	120
Value-Based Payment	80
Case Studies	120
Compliance	75
Information Technology	120
Total Technical Proposal Points Available	1,550
PLE Bonus	50
Total Technical Proposal Points Available to PLEs	1,600

SoonerSelect Children's Specialty Program RFP

Oklahoma will select one of the awarded SoonerSelect plans for a separate statewide contract to provide comprehensive integrated health coverage to foster children, former foster children up to 25 years of age, juvenile justice-involved children, and children receiving adoption assistance. Contract terms will be the same as the main SoonerSelect procurement, running from October 1, 2023, through June 30, 2024, with five one-year renewal options.

SoonerSelect Children's Specialty Program Program Populations		
Eligibility Group	Average Monthly Enrollment July 2021 to October 2022 (Including PHE)	PHE Enrollment October 2022 (Subset of Total)
Former Foster Care Children	828	73
Juvenile Justice Involved	487	190
Foster Care Children	11,752	3,902
Children Receiving Adoption Assistance	20,884	311
Total	33,951	4,476

[Link to RFPs](#)